

SGH

INSTYTUT DEBATY
QUANT TANK
EKSPERCKIEJ I ANALIZ

PPCC
POLISH-PORTUGUESE
CHAMBER OF COMMERCE

PUBLICATION OF THE REPORT: THE ECONOMIC PARTNERSHIP BETWEEN POLAND AND PORTUGAL



**17TH MARCH
11H00-14H35**



**SGH, BUILDING C, ROOM 1, AL.
NIEPODLEGLOSCI 128, 02-554 WARSAW**

ORGANIZERS:

- **INSTITUTE OF STATISTICS AND DEMOGRAPHY, COLLEGE OF ECONOMIC ANALYSES, SGH**
- **INSTITUTE FOR EXPERT DEBATE AND ANALYSIS - QUANT TANK**
- **POLISH-PORTUGUESE CHAMBER OF COMMERCE (PPCC)**

Conference Agenda

11:00 – 11:15 | Opening Session

- **João Lacerda Machado** – Legal Substitute of the Head of Mission, Embassy of Portugal in Poland
- **Andrzej Szumowski** – Director, Foreign Cooperation Office, KIG
- **Jorge Salvador** – Director of AICEP - Portugal Trade & Invest Office in Warsaw

11:15 – 11:45 | Session 1: Report Presentation

- **dr Stanisław Kluza** – President of the QUANT TANK Institute; Institute of Statistics and Demography, College of Economic Analyses, SGH
- **João Brás Jorge** – President of the Board, Polish-Portuguese Chamber of Commerce
- **prof. dr hab. Jacek Prokop** – Vice Rector for International Relations, SGH

11:45 – 12:30 | Session 2: Debate

Beyond Capital: Building Long-Term Economic Value – Polish and Portuguese perspectives

- **António Pinto Júnior** – Board Member, Bank Millennium
- **Karolina Machura** – Head of Development for the Polish market, Libertas – Home in Portugal
- **Carlos Kruszewski** – Country Manager, Greenvolt Next
- **Bruno Sá Cunha** – Business Development Director, EDP Poland / Management Board Member, SOON Energy
- **Katarzyna Knapkiewicz-Dubińska** – Head of Finance & Controlling Poland, Colep Consumer Products

12:40 – 13:25 | Session 3: Debate

From Market Entry to Long-Term Success – How Portuguese companies succeed in Poland

- **Grzegorz Pytko** – Chief Commercial Officer, Jerónimo Martins Polska | Biedronka
- **Andrzej Bartczak** – Plant Manager, Colquímica Polska
- **Adam Tencza** – Co-CEO, Paytel
- **Alicja Kwiatkowska** – Fiuza Wines Representative in Poland

13:25 – 14:35 | Portuguese Catering Buffet & Networking

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